



MILE HIGH

— CRE —



DMCAR Honors Heavy Hitters in Commercial Real Estate

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Courtney Key



On February 22, [DMCAR](#), Denver's commercial real estate association, honored its top commercial real estate producers of 2023 at its "Superheroes" themed annual Heavy Hitters Awards. In addition, the association honored four projects with **Deal of the Year** recognition, a **Project of the Year Award** and also paid tribute to Austin Kane with its **2024 Outstanding Achievement Award** in recognition of his leadership, professionalism, business acumen and unwavering dedication to the association and the industry.

DMCAR's Heavy Hitters award recipients by category:

- Top Multi-Family Brokers – [Jordan Robbins](#) and [Alex Possick](#), JLL
- Top Land Broker – [Mike Kboudi](#), Cushman & Wakefield
- Top Industrial Leasing Broker – [Jim Bolt](#), CBRE
- Top Industrial Sales Broker – [Tyler Carner](#) and [Jeremy Ballenger](#), CBRE
- Top Office Leasing Broker – [Jamie Gard](#), Newmark
- Top Investment Sales Broker -- [Tim Richey](#), CBRE
- Top Retail Leasing Broker – [Courtney Key](#), SullivanHayes

- **Top Retail Sales Broker** – [Drew Isaac](#), Marcus & Millichap
- **Top Tenant Rep. Broker** – [Doug Bakke](#), CBRE
- **Top Small Office Broker** – [Russel Gruber](#), Gruber Commercial Real Estate Services

Outstanding Achievement Award:

For more than two decades, broker, turned owner/landlord, turned deal-maker and policy strategist, [Austin Kane](#) (co-owner of Wall Kane Consulting), has and continues to be one of the most admired and respected business professionals in the region's commercial real estate industry. Recognizing his leadership, professionalism, business acumen and unwavering dedication to all those around him, DMCAR awarded Kane with its 2024 Outstanding Achievement Award.

A longtime leader in the commercial real estate world and business community, he served on the DMCAR board including time as president in 2014. In addition, he has been recognized as a champion of downtown Denver's growth and success holding leadership positions with the Downtown Denver Partnership's Civic Ventures and Business Improvement District boards. His passion for problem solving and dealmaking, coupled with his vision and passion for the larger community have always pushed him to work tirelessly and with unmatched enthusiasm and energy to help position countless people and projects for success.

"The don't make 'em better than Austin Kane," said longtime friend and colleague, Peter Beugg. "I think he's one of the most talented, admired, respected commercial real estate pros in our community. Everyone wants a piece of Austin, and because of his charming personality, in-depth knowledge, and trustworthiness, he's always going to find success."

According to his colleagues and friends, he is a willing challenge taker and problem solver who has fun and takes great pride in getting the deals that nobody thought could be done, done. His deep appreciation for the community translates to his work in both the business and policy world that help drive the commercial real estate sector. In each of his career roles, he has demonstrated a commitment to creating prosperous, equitable communities through thoughtful, sound guidance, unwavering support of his colleagues, clients and friends.

"You'd be hard-pressed to find anyone within Denver's commercial real estate community who has a bad word to say about Austin," said DMCAR CEO Rachel Marion. "Beyond his professional achievements, which speak for themselves, he is an impeccable human being. He is the kind of leader who not only executes individually, but elevates everyone around him to perform at levels they otherwise wouldn't achieve."

DMCAR Project of the Year

Boulder 29 – 1900 28th Street, Boulder

A redevelopment vision and plan that began in 2017 came to fruition in January 2024 with the conversion of an outdated, Macy's department store in Boulder into a creative, commercial adaptive reuse development. The windowless, multi-story box has been transformed into Boulder 29, a Class A+, 165,000-square-foot creative office building at 1900 28th Street in Boulder.

Boulder 29 offers premier space and amenities packaged in a three-story development that features modern glass and architecture styling blended with high ceilings and large floorplates of the existing core and shell. The interior features combine with robust outdoor space in the rooftop terraces, ground-level and sub-grade outdoor space, and natural light from the oversized windows and lightwells.

The project has helped reactivate the north side of the mall development with office users that will cross-pollinate the other mall tenants. This project has evolved over six years, 4.5 of which were spent in the entitlement process required that the building not grow or shrink by greater than 10% and required the design to stay within the boundaries of the existing building. The net effect was the ability to carve off a bay of the building and transfer that square footage, the former roof, creating a third/top story of the building with unobstructed views of the Flatirons.

A true collaboration between the developer, city, architects, general contractor, and a multitude of consultants, Boulder 29 is an excellent example of how recycling and repurposing outdated structures can energize irreplaceable real estate according to the development team which includes Jane Kachadurian Fletcher of